



COMPANY  
PROFILE



**BLUE  
SKY**



## LETTER OF INTRODUCTION

DEAR VALUED CUSTOMERS, PARTNERS, AND COLLABORATORS,

We extend our sincere greetings and best wishes to you from Blue Sky Import Export Services Joint Stock Company.

With a mission to provide diverse and efficient transportation services in the fields of maritime, road, sea, air transportation, and logistics, we aim not only to meet your transportation needs but also to offer professional warehousing solutions to ensure smooth and effective operations for you.

Our experienced team, deeply knowledgeable in this industry, pledges to deliver optimal services, ranging from safe and timely transportation of goods to meticulous and flexible warehouse management. Understanding the importance of efficiently transporting goods in today's competitive business environment while minimizing costs, we continuously strive to provide the best solutions for you.

We deeply appreciate the trust and support from our valued customers and partners throughout this time. We hope to continue fostering close collaborations, building long-term partnerships, and delivering the finest transportation and logistics solutions for sustainable development for all involved parties.

Should you have any inquiries or require assistance, please do not hesitate to contact us. We are dedicated to assisting you in creating the most optimal solutions tailored to your business needs.

Yours sincerely!



## COMPANY INFORMATION

<b>Company Name</b>	BLUE SKY IMPORT EXPORT SERVICES JOINT STOCK COMPANY
<b>Tax ID</b>	0317889155
<b>Headquarters Address</b>	Room 1901, 19th Floor, Saigon Trade Center, 37 Ton Duc Thang Street, Sai Gon Ward, Ho Chi Minh City, Vietnam
<b>Phone</b>	0934057679
<b>Email</b>	thoa.dao@blue-sky.com.vn
<b>Legal Representative</b>	Dao Kim Thoa
<b>Branches Address</b>	149/31 Ba Van, Tan Binh District, Ho Chi Minh City, Vietnam
<b>Phone</b>	0901307530
<b>Email</b>	bich.vo@blue-sky.com.vn

## WAREHOUSE ADDRESSES

<b>In Long An</b>	K2-1, Tan Kim Expanded Industrial Zone, Can Giuoc Town, Can Giuoc District, Tay Ninh Province, Vietnam
<b>In Long An</b>	Factory B6, Tan Kim Industrial Zone, Tan Phuoc Quarter, Can Giuoc Town, Can Giuoc District, Tay Ninh Province, Vietnam
<b>In Binh Chanh</b>	Block A4-A15, Lot A, Le Minh Xuan 3 Industrial Park, Binh Loi Commune, Ho Chi Minh City, Vietnam
<b>In Hung Yen</b>	Xuan Dao Hamlet, Duong Hao Ward, Hung Yen Province, Vietnam

### BUSINESS INDUSTRY

## LOGISTICS SERVICES

**AIR TRANSPORTATION SERVICES**

**SEA TRANSPORTATION SERVICES**

**CUSTOMS BROKERAGE**

**ROAD TRANSPORTATION SERVICES**

**WAREHOUSE RENTAL SERVICES**

**CONDITION-BASED WAREHOUSE RENTAL**

**COSMETICS RAW MATERIALS DISTRIBUTION**



# INTRODUCING OUR AIR FREIGHT SERVICES

## INTRODUCING OUR AIR FREIGHT SERVICES FOR ROUTES:

- HCM – USA
- HCM – ASIAN
- HCM – EUR

We take pride in offering reliable and high-quality air freight services with routes from Ho Chi Minh City to major destinations in the USA, Asia, and Europe. Whether you need to send goods to Los Angeles, San Francisco, New York, or bustling cities like London, Frankfurt, Tokyo, Korea, China, Thailand, Singapore, and many others, we have the perfect solution for your needs.

## AIR FREIGHT SERVICES

### HCM – USA ROUTE

- LAX (LOS ANGELES):** A major commercial, entertainment, and industrial hub, suitable for various types of goods.
- SFO (SAN FRANCISCO):** The main gateway to Northern California, with quick connections to Silicon Valley and surrounding areas.
- SAN (SAN DIEGO):** A developing city with a strong manufacturing and service industry, convenient for shipping and receiving goods.
- SEA (SEATTLE):** A leading technology and manufacturing center, playing a crucial role in international supply chains.
- ATL (ATLANTA):** A major transportation hub with quick connections to Southern and Southeastern U.S. states.
- CLE (CLEVELAND):** A key industrial city, especially in high-tech and financial services sectors.
- DAL (DALLAS):** A major commercial and industrial center in Texas, offering numerous business and investment opportunities.
- CVG (CINCINNATI):** The main gateway to the Midwest, important for national distribution.
- BOS (BOSTON):** A major city in the Northeast with a developed education and healthcare sector, ideal for high-tech goods.
- ORD (CHICAGO O'HARE) & CHI (CHICAGO):** One of the largest transportation hubs in the U.S., with connections to all regions.
- MIA (MIAMI):** A gateway to South America and the Caribbean, perfect for import and export goods.
- JFK (NEW YORK):** The economic and financial center of the U.S., providing strong global market connections.



#### \* **ADVANTAGES:**

Fast, safe, and cost-effective shipping services. We understand the importance of timely delivery in the U.S. market and are committed to providing the best solutions for our customers.

## AIR FREIGHT SERVICES

# HCM – ASIAN ROUTE

### HCM – JAPAN

1. NRT (NARITA) - TOKYO
2. KIX (KANSAI) - OSAKA
3. HND (HANEDA) - TOKYO
4. NGO (CHUBU CENTRAIR) - NAGOYA
5. FUK (FUKUOKA) - FUKUOKA

### HCM – KOREA

1. ICN (INCHEON) - SEOUL
2. GMP (GIMPO) - SEOUL
3. PUS (GIMHAE) - BUSAN
4. CJU (JEJU) - JEJU ISLAND

### HCM – CHINA

1. PEK (BEIJING CAPITAL) - BEIJING
2. PVG (SHANGHAI PUDONG) - SHANGHAI
3. CAN (GUANGZHOU BAIYUN) - GUANGZHOU
4. SZX (SHENZHEN BAO'AN) - SHENZHEN
5. CTU (CHENGDU SHUANGLIU) - CHENGDU
6. HGH (HANGZHOU XIAOSHAN) - HANGZHOU
7. XMN (XIAMEN GAOQI) - XIAMEN
8. WUH (WUHAN TIANHE) - WUHAN

### DPS (DENPASAR):

The main gateway to Bali, Indonesia, a popular tourism and trade destination. Suitable for tourism, hospitality, and consumer goods.

### CGK (JAKARTA):

The capital of Indonesia, an economic and financial hub. Connecting with one of Southeast Asia's largest markets, serving various industries from manufacturing to consumption.

### VTE (VIËNG CHĂN):

The capital of Laos, a key connection point in the Indochina region. A growing market with increasing demand for technology, consumer, and construction products.

### PNH (PHNOM PENH):

The capital of Cambodia, rapidly developing with high demand for industrial, construction, and consumer goods. Our services ensure timely and safe delivery.

### SIN (SINGAPORE):

A financial, technology, and trade center in Southeast Asia. Ideal for businesses looking to access regional and international markets efficiently.

### KUL (KUALA LUMPUR):

The capital of Malaysia, a major industrial and commercial center with high demand for industrial, technology, and consumer goods. Our services ensure quick and reliable connections to the Malaysian market.

### MNL (MANILA):

The capital of the Philippines, a major economic and cultural center. Shipping to Manila helps businesses expand effectively in a growing market.

### RGN (YANGON):

The economic center of Myanmar, experiencing rapid growth with increasing demand for industrial, agricultural, and consumer goods. Our services ensure effective shipping solutions to this emerging market.

### BKK (BANGKOK):

The capital of Thailand, a major economic and trade center in Southeast Asia.

### CEB (CEBU):

The second largest city in the Philippines, an important commercial and industrial hub in the central Philippines.



### \* ADVANTAGES:

A diverse transport network across Asia, connecting potential markets efficiently. Our services offer convenience and flexibility, optimizing your logistics processes.

# HCM – EUR ROUTE

**ZRH (ZURICH):** The largest city in Switzerland, a key financial and trade center in Europe. Ensures quick connections to premium and high-tech markets.

**CPH (COPENHAGEN):** The capital of Denmark, a cultural, economic, and financial hub in Northern Europe. Helps you access a developed market with a demand for high-quality goods.

**LHR (LONDON HEATHROW):** One of the busiest airports in the world, connecting you with global financial and trade centers. Shipping to London facilitates access to the UK and European markets.

**FRA (FRANKFURT):** The financial center of Germany and Europe, ideal for technology, finance, and trade goods. Our services ensure reliability and speed for all types of cargo.

**CDG (PARIS CHARLES DE GAULLE):** The main gateway to the French market, one of the largest cargo transport hubs in Europe. Shipping to Paris provides access to one of the world's top consumer markets.

**MUC (MUNICH):** The industrial and high-tech center of Germany, an important destination for technology, manufacturing, and services. Ensures safe and timely delivery of your goods.

**MLX (MILAN):** The fashion and industrial capital of Italy, a major economic center in Northern Italy. Shipping to Milan provides access to top European fashion, design, and production markets.

**GVA (GENEVA):** The diplomatic and financial center of Switzerland, important for high-tech and financial services. Ensures safety and reliability for high-value products.

**AMS (AMSTERDAM):** The capital of the Netherlands, one of Europe's major logistics and cargo hubs. Shipping to Amsterdam offers flexibility and efficiency in supply chain management.

**TXL (BERLIN TEGEL):** The capital of Germany, a center for culture, politics, and economics. Shipping to Berlin helps you access Germany's large and dynamic market.

**DUS (DÜSSELDORF):** An industrial and service center in Germany, ideal for technology, finance, and trade. Our services ensure quick and safe delivery to Düsseldorf.

**HAM (HAMBURG):** Germany's largest port city, a major logistics and international cargo hub. Shipping to Hamburg connects you with global markets via modern port and air transport systems.

**DUB (DUBLIN):** The capital of Ireland, a rapidly developing financial and technology center. Shipping to Dublin offers access to a dynamic market with significant potential.

**SVG (STAVANGER):** A major city in Norway, central to the oil and energy industry. Shipping to Stavanger ensures effective connections to one of Europe's key industries.



### \* ADVANTAGES:

Professional service with flexible flight schedules and a focus on safety. We understand the complexities of intercontinental shipping and are committed to providing the highest quality service.



# INTRODUCING SEA FREIGHT

## PROCEDURES FOR SEA FREIGHT

### 1. STEPS TO FOLLOW

To transport any shipment by sea, the company should contact a professional and reputable logistics provider. The transportation process will then proceed through the following steps:

- + Step 1: Negotiate and Sign the Contract.
- + Step 2: Obtain an Export License (Applicable for international sea freight).
- + Step 3: Book and Obtain an Empty Container.
- + Step 4: Prepare and Inspect the Goods for Export.
- + Step 5: Purchase Insurance for the Shipment.
- + Step 6: Complete Customs Procedures.
- + Step 7: Deliver the Goods to the Ship.
- + Step 8: Pay for Shipping and Related Costs.
- + Step 9: The items are delivered to the recipient's address after arriving at the port and being unloaded.

### 2. TYPES OF DOCUMENTS REQUIRED FOR SEA FREIGHT

To ensure that goods are transported safely and smoothly, documentation related to the shipment is essential. Specifically, for sea freight, the required documents include:

#### TRANSPORT DOCUMENTS:

- + Bill of Lading (B/L): A document confirming that the goods have been loaded onto the ship. This document verifies that the process of loading the cargo onto the vessel has been completed.
- + Shipping Order: A document issued by the shipper instructing the carrier to load the cargo onto the ship.
- + Cargo Declaration: A document detailing the type of goods, quantity, and destination of the shipment.
- + Cargo Receipt: A document confirming that the goods have been loaded onto the ship.
- + Cargo Tracking and Control Report: A document used to monitor and control the quantity of goods throughout the transportation process.
- + Cargo Stowage Plan: A diagram showing the arrangement and location of the cargo on the ship. This plan helps ensure effective control of the shipment and prevents loss or misplacement of goods.

#### CUSTOMS DOCUMENTS:

- + Certificate of Origin: Verifies the origin of the goods.
- + Valid Cargo Insurance Certificate: Confirms that the shipment is insured.
- + Packing List: Provides details on how the shipment is packed.

Sea freight is a vital component of the global economy. Utilizing sea routes for cargo transport offers numerous benefits and is widely used by many businesses.

**International Shipping:** This service operates on a global scale, providing transportation for goods between countries and different regions.

**Flexibility:** Offers flexibility in transporting large items or goods that can be packed in containers, ranging from regular cargo to oversized shipments.

**Diverse Management:** Includes managing various types of cargo such as raw materials, food products, industrial goods, and oversized items, etc.

#### SEA FREIGHT SERVICES:

We offer international sea freight services for import and export cargo, including Full Container Loads (FCL) and Less than Container Loads (LCL) from ports around the world to Ho Chi Minh City, Hanoi, and Haiphong. We provide various delivery methods, including:

- **PORT-TO-PORT (CY-CY).**
- **FACTORY-TO-PORT (DOOR-CY) AND PORT-TO-FACTORY (CY-DOOR).**
- **DOOR-TO-DOOR DELIVERY (DOOR-DOOR)**

Additionally, our logistics company partners with major and reputable international sea freight carriers such as ONE, HAPAG-LLOYD, EVERGREEN, CMA, MAERSK, MSC, COSCO, PIL, etc., to ensure professional, efficient, cost-effective sea freight services that meet all your international sea transport needs

Contact us today to experience the value of our shipping services.

**Hotline: 0901 307 530.**

Your satisfaction is our success!

# INTRODUCING DOMESTIC TRANSPORTATION SERVICES

We, at Blue Sky, are pleased to introduce to your company our domestic "Container and Truck" transportation services. Blue Sky is equipped with trucks ranging from 0.5 tons to 8 tons, along with 20-foot and 40-foot container trucks to meet your needs. Our experienced and skilled drivers, who are well-versed with the road networks in various areas of the South, will ensure your peace of mind and satisfaction with this short-haul container and truck service. This service is specifically designed to meet the transportation demands from Cat Lai Port, Cai Mep Port, Tan Son Nhat Airport and other locations to major industrial zones and districts in the Southern region. These destinations include Visip I&II Industrial Zones, Sóng Thần Industrial Zone, Nam Tân Uyên Industrial Zone, Amata Industrial Zone, Biên Hòa Industrial Zone, Long An Industrial Zone, and many other industrial areas.

Along with the development of the Import-Export industry, domestic transportation has become an indispensable part of the "Logistics Picture" for businesses. But how can costs be minimized, and how can prices be optimized? At this point, choosing a reputable container trucking service provider that can avoid unnecessary costs, ensure on-time deliveries, has experience on various routes, and most importantly, guarantees the absolute safety of your goods becomes critically important.

## TRANSPORTATION TO AND FROM INDUSTRIAL ZONES:

### IN BINH DUONG, HO CHI MINH CITY

- VSIP I, II, III Industrial Zones
- Bau Bang Industrial Zone
- Dong An Industrial Zone
- Song Than I, II Industrial Zones
- An Binh Industrial Zone
- Tan Dong Hiep Industrial Zone
- Tan Van Industrial Zone
- My Phuoc I, II, III Industrial Zones
- Nam Tan Uyen Industrial Zone
- Linh Xuan Industrial Zone
- IZ Dong Nam, IZ Linh Trung, IZ Hiep Phuoc, IZ Tan Thuan, IZ Vinh Loc, IZ Tay Bac Cu Chi, Ho Chi Minh City High-Tech Park, IZ Tan Thoi Hiep, IZ Tan Tao, IZ Tan Phu Trung, IZ Tan Binh, IZ Phong Phu, IZ Le Minh Xuan, IZ Cat Lai, IZ Binh Chieu, IZ An Ha, etc.

### IN DONG NAI INDUSTRIAL ZONE

- Amata Industrial Zone
- Bien Hoa 1, 2 Industrial Zones
- Long Binh Industrial Zone
- Long Duc Industrial Zone
- Long Thanh Industrial Zone
- Nhon Trach 1, 2, 3, 5, 6, 6A Industrial Zones
- Ho Nai Industrial Zone
- Bau Xeo Industrial Zone
- Giang Dien Industrial Zone
- Tam Phuoc Industrial Zone

### IN SOUTHERN PROVINCES:

#### • SOUTHERN PROVINCES:

Đồng Nai, Tây Ninh

#### • MEKONG DELTA PROVINCES:

Long An, Sóc Trăng, Bạc Liêu, Trà Vinh, Tiền Giang, An Giang, Hậu Giang, Bến Tre, Cà Mau, Cần Thơ, Đồng Tháp.

## THE TARGET CUSTOMERS THAT BLUE SKY AIMS TO REACH:

- Forwarding agents
- Importing companies
- Suppliers

## CONTAINER CARGO HANDLING METHODS:

**Door to Door:** All transportation activities from ports such as Cát Lái, Cái Mép, Tân Sơn Nhất, etc., to major industrial zones and areas in the South will be handled by Blue Sky. We will pick up and deliver goods to the specified locations.

**"Door to Warehouse:** Blue Sky will dispatch vehicles to pick up goods from the specified location and transport them to the delivery address.

## KEY BENEFITS OF OUR SERVICES:

### • FAST AND PRECISE PROCESS:

Blue Sky is committed to providing an efficient and safe cargo transportation process. We handle every step—from pickup and processing to delivery—with meticulous attention and speed, ensuring your goods arrive at the correct location and on time.

### • PROFESSIONAL WORKING STYLE:

Our team consists of experienced professionals in the transportation field, always working with a high level of responsibility. We deploy container trucks in the most efficient and optimized manner, aiming to minimize time and costs for our customers.

### • COMPETITIVE PRICING:

Blue Sky uses advanced technology and efficient coordination processes to keep service costs competitive in the market. We are committed to providing high-quality services at reasonable prices, helping your business save on transportation expenses.

With Blue Sky, your business will benefit from high-quality, reliable, and efficient domestic transportation services. We look forward to collaborating and partnering with you to meet your cargo transportation needs from Cát Lái, Cái Mép, Tân Sơn Nhất, and other locations to major industrial zones and districts in the Southern region.



# INTRODUCING CUSTOMS CLEARANCE SERVICES

Our company is proud to be a leading provider of professional customs clearance services for both export and import goods. With extensive experience in assisting businesses to complete the customs process quickly, efficiently, and safely, we are committed to delivering satisfaction and optimizing the import-export process for our clients. Our team of seasoned experts ensures a seamless and effective customs experience.

## 1. BENEFITS OF USING OUR CUSTOMS CLEARANCE SERVICES:

Our customs clearance services offer several outstanding benefits for import-export businesses:

- **Accurate Documentation and Declarations:** We assist clients in preparing all necessary documents, ensuring error-free declarations. This includes commercial invoices, bills of lading, packing lists, and certificates of origin.
- **Mitigation of Legal Risks:** With a deep understanding of domestic and international customs regulations, we help businesses avoid risks related to declaration errors, delays, or other legal issues.
- **Time and Cost Savings:** Through our professional processes, we optimize the handling of customs procedures, reducing delays and minimizing additional costs such as storage and demurrage fees.

## 2. CUSTOMS CLEARANCE PROCESS FOR EXPORT GOODS:

For export shipments, we provide a comprehensive solution from document preparation to completing the export procedures:

- **Export Documentation Preparation:** We assist businesses in preparing essential documents, including customs declarations, commercial invoices, certificates of origin (C/O), and other required paperwork for each export market.
- **Electronic Customs Declaration:** Our team of experts will handle electronic customs declarations, ensuring that information is accurate and submitted on time to facilitate the swift clearance of goods.
- **Resolution of Issues:** Should any issues arise during the inspection of goods or interactions with customs authorities, we provide direct support to resolve these matters quickly, ensuring a smooth export process.

## 3. CUSTOMS CLEARANCE PROCESS FOR IMPORT GOODS:

For import shipments, the clearance process requires a thorough understanding of tax regulations, quarantine, and product quality standards. We offer a swift and precise customs clearance service for imports:

- **Import Tax Consultation:** We provide detailed advice on import tax rates, tax exemptions, and specific regulations for import goods, helping businesses optimize their costs.
- **Customs Declaration and Clearance:** We handle electronic customs declarations and monitor the inspection process to ensure that imported goods are cleared as quickly as possible.
- **Supervision and Delivery Support:** Once the procedures are completed, our team oversees the receipt of goods at the port or warehouse, ensuring the safe delivery of items to the business.

## 4. COMMITMENTS OF BLUE SKY

- **Fast Processing:** We ensure quick handling of all shipments.
- **Urgent Customs Clearance:** We offer expedited customs clearance services for urgent shipments.
- **Professionalism and Reliability:** Our service is marked by professionalism and dependability.
- **On-Time and Door-to-Door Delivery:** We guarantee timely delivery to the specified locations.
- **Competitive Pricing and Readiness:** We provide cost-effective solutions and are always ready to serve.
- **Experienced and Dedicated Staff:** Our document handling and on-site personnel are highly experienced, enthusiastic, and responsible.
- **Prompt Customer Support:** Our customer service team is dedicated to providing swift updates and information on shipment schedules.

With Blue Sky, you will receive comprehensive and effective customs clearance services. We are committed to supporting your business through every step of the import-export process, optimizing time, reducing costs and risks, and helping your business expand further in the international market.

# VISION – MISSION – CULTURAL VALUES

Vision, mission, and cultural values in the field of logistics not only define a company's direction but also form the foundation for shaping daily decisions and actions.

## **I. VISION:**

Our vision is to become a reliable partner in providing comprehensive logistics solutions, continuously innovating and optimizing processes to deliver the highest value to our customers.

## **II. MISSION:**

Our mission is to deliver high-quality, flexible logistics services, from supply chain management, transportation, to warehousing and handling, to meet every customer's needs while optimizing efficiency and cost savings.

## **III. CULTURAL VALUES:**

**Quality:** Committed to delivering services of the highest quality, from warehousing processes to transportation and distribution.

**Dedication:** Always dedicated and proactive in supporting customers, understanding their needs to provide the best solutions.

**Innovation:** Encouraging creativity in seeking new solutions, optimizing processes, and applying advanced technology.

**Collaboration:** Trusting the strength of the team, supporting and working together to achieve common goals.

**Sustainability:** Establishing a foundation for building a sustainable working environment, not only economically but also environmentally and socially.

These values not only reflect our operational philosophy but also shape the working culture of our company. This is not just a direction but also a solid foundation, providing encouragement and shaping every decision-making process, from establishing procedures to motivating employees and fostering strong, enduring relationships between our business and customers.

# STRENGTHS – COMMITMENTS

## **I. STRENGTHS:**

### **Diverse Transportation System:**

Possessing an extensive transportation network, including road, inland waterways, sea and air routes, enabling flexible and efficient transportation solutions.

### **Management Technology:**

Utilizing advanced technology in supply chain management and operations, from tracking systems to data analysis, optimizing processes and providing accurate information to customers.

### **Diverse Services:**

Providing comprehensive logistics services, from warehousing, transportation to supply chain management, meeting diverse needs across various industries.

## **II. COMMITMENTS:**

**Quality and Reliability:** Commitment to delivering services of the highest quality, adhering to schedules and ensuring the safety of goods.

**Dedication and Support:** Commitment to being dedicated and supportive to customers, meeting all needs and swiftly and efficiently addressing challenges.

**Sustainability and Innovation:** Commitment to continual innovation and improvement to align with the logistics industry's development and meet changing customer needs.

# WORDS OF GRATITUDE

Once again, we would like to express our heartfelt and profound gratitude to our valued customers, partners, and collaborators for the cooperation we have received. Your company's contribution has not only helped us achieve our goals but has also created unforgettable experiences. We highly appreciate and hope to continue building a strong and enduring relationship in the future. Sincere thanks, and we look forward to further collaboration!

